2019
Haystack Connect
Smart Data. Smart Devices. Smart Buildings. Smart Business.

# Collaboration

No one person knows it all

No one company can do it all

No one application segment addresses it all

It’s a cross vendor, cross system,
cross application,
cross society challenge

It's not a proprietary technology or place for competitive advantage

The goal of Haystack has always been to bring together the constituents affected by the challenge of data interoperability – to work together to address the challenge of making data easily interoperable across all the of the boundaries in the built environment

# This can only be accomplished through collaboration

You're here. You get it. You are participating.

But you have co-workers, associates, managers and executives at your companies that need to to understand of the challenge and the work the Haystack community does.

# Bring the message back to them

This is a big undertaking,

it will take time, support and …

# Collaboration

# On with the show!

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